

1. POSITION: CATEGORY MANAGER

JOB OVERVIEW

It is a key position responsible for maximizing the profitability and market share for a particular category by ensuring full ranges are in stock at all times and suppliers deals are being fully utilized. Key responsibilities include, but aren't limited to, ensuring stock levels are maintained between minimum and maximum levels, improving stock turnover rates, monitoring sales and gross profit figures, providing recommendations based on changes in key indicators and maintaining a productive relationship with vendors and store teams.

SKILLS & EXPERIENCE

- 3+ years' experience as a Category Manager.
- Proven experience in buying, merchandising and vendor relationships.
- Ability to analyze sales data, market trends, and customer insights to inform product selection and pricing.
- Well-presented with strong communication skills.
- Exceptional organization skills and attention to details.
- Strong Problem-Solving skills.
- Ability to create a competitive advantage in the market
- Intuitively Creative.
- Proficiency in Excel including Microsoft type programs, reporting tools, or retail ERP systems environments (preferred).

PREFERRED QUALIFICATION

- Tertiary education in business management/economics is an advantage
- Previous experience in the retail industry and or similar is an advantage